

Company Presentation



Vajda-Papír – who we are?



**Vajda-Papír is a
Leading European,
Branded and Private label,
Hygiene Paper Producer**



Vajda-Papír video



Youtube link:

[Vajda-Papír](#) video

(Please witch on sound too.)

Our company

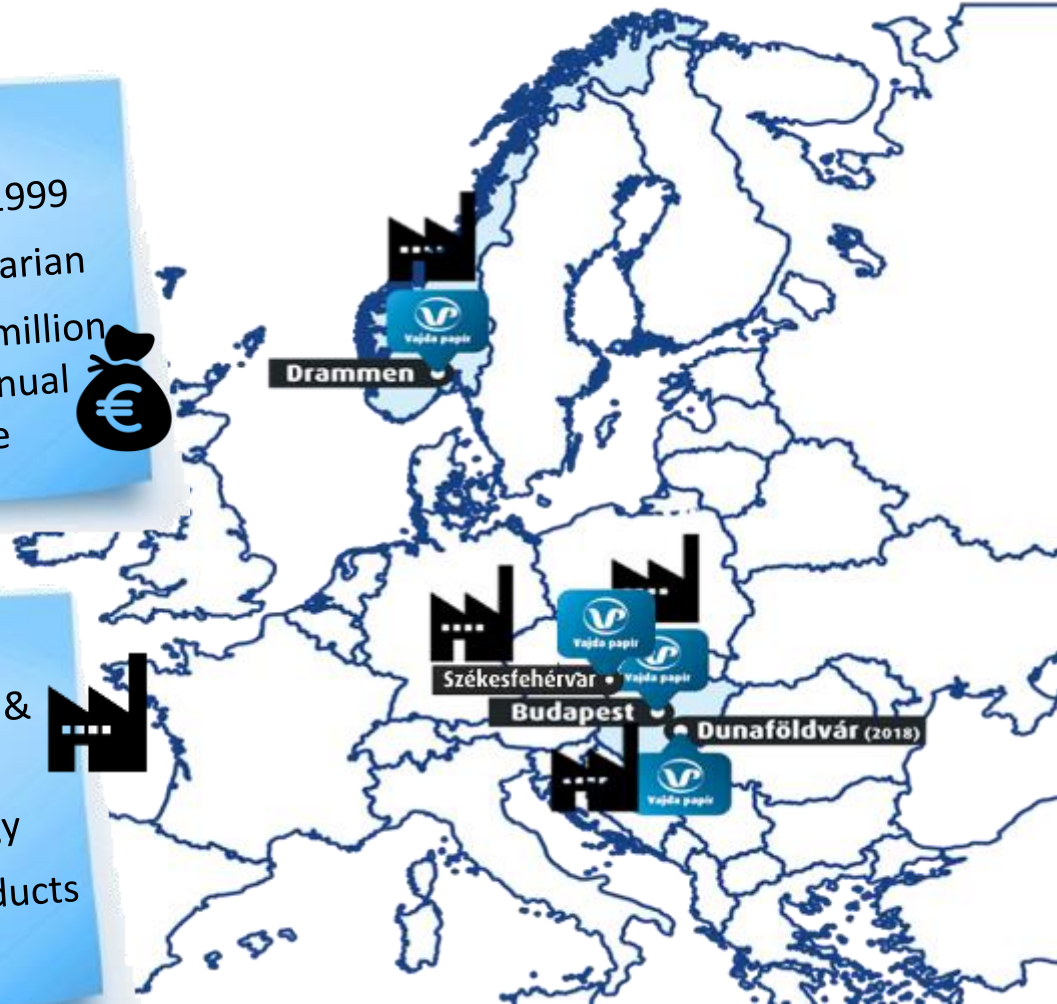


- # Founded: 1999
- # 100% Hungarian
- # Nearly 150 million EUR net annual revenue

- # Also export sales
- # 20+ countries
- # More than 60 customers



- # Mills in HU(3) & NO(1)
- # Green energy
- # Innovative products

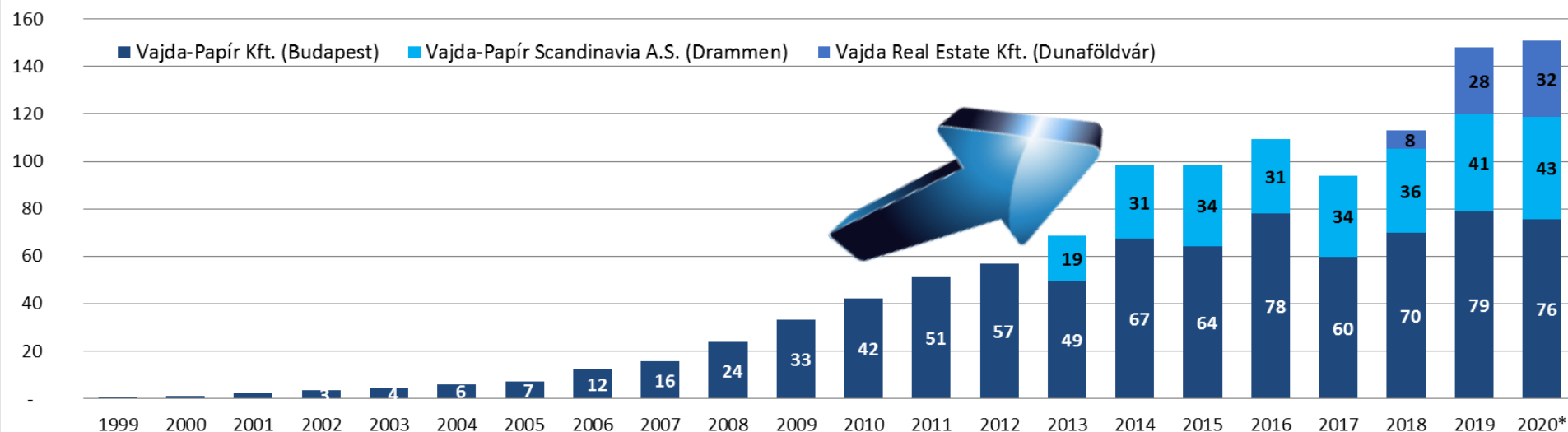


Milestones



Successful track of continuous growth based on our attitude of supplying the customers.

Vajda-Papír - Net Revenue in million EUR



*2020 Business Plan

Mission & Vision



Mission



Our mission and task is to easy people's everyday life by offering efficient solutions for every hygiene paper-related need or situation.



Vision



To make all our stakeholders see and recognize us as efficient and reliable value provider, thus be engaged to us in the field hygiene paper industry in CEE/SEE & Scandinavia.

Stakeholders: consumers, customers, employees, suppliers, local communities, owners.

Environmentally conscious operation

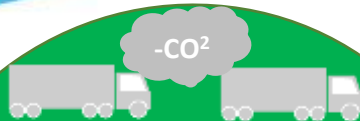
**WE HEAT
OFFICES
WITH WASTE
HEAT,**

USED BY COMPRESSED
AIR COMPRESSOR
TECHNOLOGY. **



DUE TO THE
**GEOGRAPHICAL
PROXIMITY** OF OUR
LOCATIONS, TRANSPORT MEANS
LESS CO2 IMPACT

COMPARED TO OTHER PAPER
MANUFACTURERS. *



FOR THE DELIVERY OF OUR RAW
MATERIALS

**WE PREFER
TRANSPORT BY
WATER,** WHICH MAY MEAN
UP TO **39% LOWER CO2
EMISSIONS.** *



* Source: based on internal measurement compared to general industry metrics available online

** in the case of our plant in Dunaföldvár

Energy saving paper mill

WE PRODUCE

1 TONN OF BASE PAPER

WITH UP TO

**26% LESS
ELECTRICITY**

THAN AVERAGE PAPER PLANTS
USING PREVIOUS
TECHNOLOGY.*



USING SHOEPRESS

RESULTS IN 5%

**ENERGY
SAVINGS***



WE PRODUCE

1 TONN OF BASE PAPER

WITH UP TO 70%

**LESS WATER
CONSUMPTION** AS
AVERAGE PAPER PLANTS WITH
PREVIOUS TECHNOLOGY. *



**WE USE
LESS NATURAL
GAS**

BECAUSE PAPER
MACHINE FLUE GAS
HEATS THE AIR FLOW TO
THE BOILER THROUGH A
HEAT EXCHANGER. *



** Source: Based on internal measurements compared to general industry metrics available online.
The data refer to our paper mill in Dunaföldvár.*

Sustainable development



INNOVATION:
PAPER TOWEL
WITHOUT CORE IS AN
**ENVIRONMENTALLY
FRIENDLY** SOLUTION
FOR LESS WASTE.



INNOVATION:
**100% NATURAL
SOURCED,
PAPER-BASED
PACKAGING**
COMPOSTABLE &
BIODEGRADABLE.



**100%
RECYCLABLE**
WRAPPING***



THE **TOTAL AMOUNT
OF PAPER WASTE**
GENERATED DURING THE
MANUFACTURE OF PAPER
PRODUCTS **IS BEING
RECYCLED.**



**100 METER
PAPER TOWEL
IN THE LESS PLASTIC
PACKAGING.****



* In case of Ooops! Express 2 ply 1roll paper towel. ** In case of Ooops! Maxi 2 ply 1roll paper towel

*** In case of separate waste collection.

Responsible forest management

Our environmentally conscious attitude is also reflected in our raw material procurement processes:



In the production of our raw material, **we use cellulose fiber from proven responsible forestry (FSC).**



in this way our company contributes to **maintain responsible forest management**, the preservation of the natural habitat of the fauna and **sustainable development**,



80% of our non-trademarked products are also **made from FSC raw materials**



The mark of
responsible forestry



<https://fsc.org/en>

Electricity from renewable energy sources



We also pay special attention to sustainability in the field of production and operation:

- ✓ At our plant in Dunaföldvár, which is one of the most modern hygienic paper mills in the world, **we have installed the most modern and environmentally friendly technologies**
- ✓ In our company's plant in Budapest, **we use electricity from 100% renewable energy sources**
- ✓ by participating in the Green Partner program, we contribute to **environmentally sustainable development**

Certificates

We are proud of having the followings:



The mark of
responsible forestry



We at Vajda Papír Kft. believe that production should also be environmentally friendly, so we make useful products at a competitive price, in a way that is both economical and have minimal environmental impact, using the latest advances in technology and logistics.

Markets & Customers



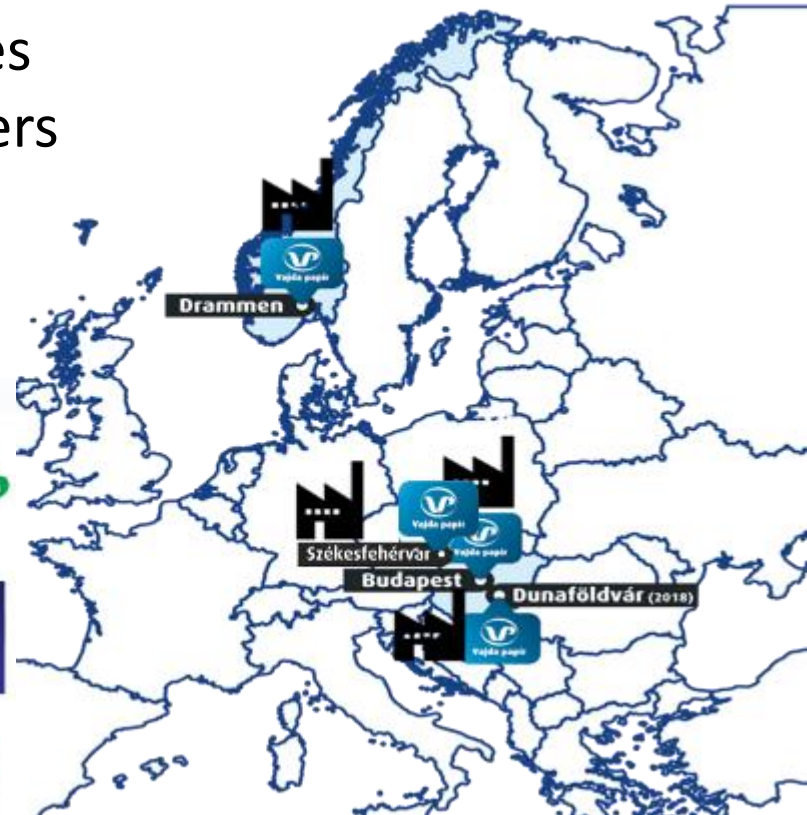
Export to

- more than 20 countries
- more than 60 customers

KEY CUSTOMERS IN EUROPE



Dansk Supermarked



Production & Capacity



We produce

- ✓ Brands
- ✓ Private Labels
- ✓ Contract manufacturing



Annual capacity of our production facilities

(incl. planned capacity in running investment projects):

- ✓ **Papermaking: 65.000 tons**
- ✓ **Converting: 140.000 tons**
 - ✓ 80.000 tons Budapest
 - ✓ 20.000 tons Dunaföldvár
 - ✓ 40.000 tons Drammen
- ✓ 40% of the revenue generated by export in the Hungarian operations



Vajda-Papír's mill at Dunaföldvár (HU) – additional 70.000 tons capacity with 2nd phase

Our Products

- **Toilet papers**

1-5 ply, any pack size in different configuration (scan or flat), different colours, scents and embossing, dermatologically tested and anti-allergic



- **Household paper towels**

2-3 ply, 1-16 rolls, different embossing, printing option upto 2 colours, dermatologically tested and anti-allergic



- **Napkins**

1-3 ply, different pack sizes (20-600 pcs), colours, printing option upto 4 colours



Our Products

- **Handkerchiefs**

2-4 ply, different pack sizes and configuration (bag or pocket), options for scents



- **Facial tissues**

2-4 ply, different pack sizes and configuration (flat or cube), options for scents



Our Products

- **Away from Home / Industrial Range**

- ✓ Toiletpapers (jumbo, small rolls)
 - ✓ hand towels (rolled, v folded)
 - ✓ facial tissues
 - ✓ napkins (traditional, dispenser)
 - ✓ dispensers
- according to customer needs

- **Away from Home / Chemical Range**

Professional cleaning products

- ✓ cleaning products for institutions
 - ✓ hotel hygiene
 - ✓ building hygiene
 - ✓ spa hygiene
- ✓ for kitchen and restaurant use



Our NEW medical product



Vajda papír
We produce with love

Ooops! Professional Surgical Facemask

Our newest product line made with the latest state of art technology (made in Europe).

- ✓ **Three layers of protection** non-woven fabric
- ✓ **Bacterial filtration is over 98%**
- ✓ **Nose clip** of 120 mm length (average 90 mm) for perfect fitting
- ✓ **High elastic ear loop**
- ✓ **Product sizes:** 175 x 95 mm



Medical device

Type IIR

Applicable standard
EN 14683:2019 + AC:2019

Made in EU



≥98%

BFE



Protection



Breathable



Comfortable fit



Vajda-Papír – We produce with love



Mills & capacity



Annual capacity of our production facilities

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Vajda-Papír mill – Budapest



Vajda-Papír Scandinavia – Drammen (NO)



The foundation-stone digital-ceremony of the 2nd phase of Dunaföldvár with Minister of Finance Hungary, November 2020



Vajda-Papír's mill at Dunaföldvár (HU) – additional 70.000 tons capacity with 2nd phase

General management



Attila Vajda

Attila Vajda, managing director of Vajda-Papír

We started out as a small family company. In the past two decades thanks to our brave strategy and dedication, Vajda-Papír's competitiveness is growing. Currently we sell our products in more than 20 countries worldwide.

It makes us happy that we are able to employ more and more families (husbands, wives, children) in our company. 500 people can see in several factories and several countries each day that one can also succeed with persistent, decent and hard work.

We strongly believe that we can be even more successful in the future as a Hungarian manufacturer, with products manufactured in Hungary, cooperating with the largest commercial chains.



Vajda family and Mihaly Varga (Minister of Finance) at ceremony of the laying of the foundation-stone, Dunaföldvár



Vajda family and Mihaly Varga (Minister of Finance) at opening ceremony, Dunaföldvár



The foundation-stone digital-ceremony of the 2nd phase of Dunaföldvár with Minister of Finance Hungary, November 2020

